

## 2003 QUARTERLY OPERATING RESULTS

All figures in US \$

(\$ in thousands except per share amounts)

RESTATED FOR DISCONTINUED OPERATIONS

	First Quarter ended 31-Mar-03	Second Quarter ended 30-Jun-03	Third Quarter ended 30-Sep-03	Fourth Quarter ended 30-Dec-03	2003 Year-to- Date Totals
<b>Sales</b>	\$276,885	\$264,740	\$298,464	\$323,677	\$1,163,766
<b>Cost of sales</b>	\$202,465	\$188,404	\$223,629	\$243,108	\$857,606
<b>Gross profits</b>	\$74,420	\$76,336	\$74,835	\$80,569	\$306,160
<b>as percent of sales</b>	26.9%	28.8%	25.1%	24.9%	26.3%
<b>Expenses</b>					
- Operating	\$34,741	\$39,972	\$36,457	\$42,571	\$153,741
- Amortization	\$7,263	\$7,039	\$7,459	\$7,490	\$29,251
- Research and development costs	\$1,793	\$2,089	\$2,872	(289)	\$6,465
- Interest on long-term debt	\$3,111	\$4,202	\$4,159	\$4,040	\$15,512
- Other interest	(4)	\$264	\$238	\$67	\$565
<b>Total expenses</b>	\$46,904	\$53,566	\$51,185	\$53,879	\$205,534
<b>Income before taxes</b>	\$27,516	\$22,770	\$23,650	\$26,690	\$100,626
<b>as percent of sales</b>	9.9%	8.6%	7.9%	8.2%	8.6%
<b>Income taxes</b>	\$8,267	\$6,509	\$4,883	\$5,941	\$25,600
<b>Net income</b>	\$19,249	\$16,261	\$18,767	\$20,749	\$75,026
<b>as percent of sales</b>	7.0%	6.1%	6.3%	6.4%	6.4%
<b>Earnings per share</b>					
- Basic*	\$0.61	\$0.51	\$0.59	\$0.64	
- Diluted*	\$0.60	\$0.50	\$0.58	\$0.64	

\* Adjusted to account for the weighted daily average number of shares outstanding.